

WINABUMI, SPUN PILE & POLE SOLUTION PARTNER

COMPANY PROFILE

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COMPANY OVERVIEW

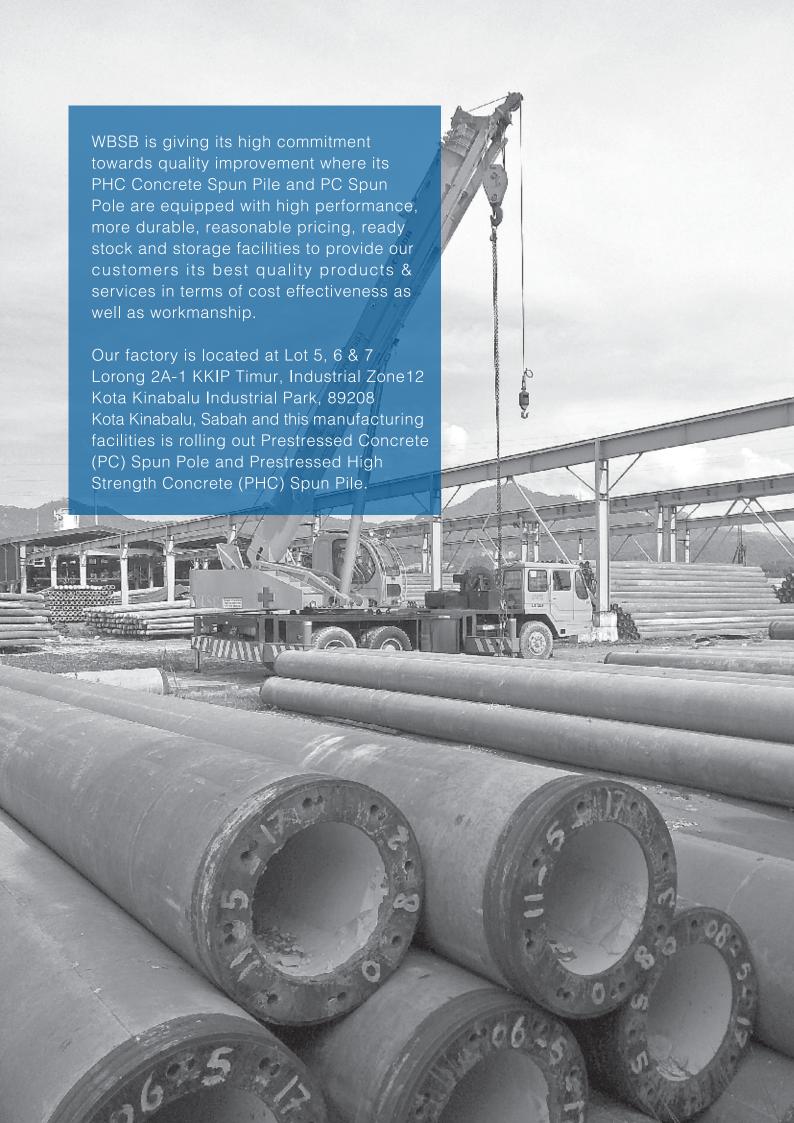
1.1 Preface

WINABUMI Sdn. Bhd. (WBSB) was formed based on its vision to become a leading and reliable manufacturer and supplier of Prestressed High Strength Concrete (PHC) Spun Pile and Prestressed Concrete (PC) Spun Pole for Sabah state. The company foresee that Sabah authority will be continuing to promote the development of public infrastructure and the commercial constructions activities will be ongoing to cater for the growth of the state economy. These positive factors have urged WBSB to invest in manufacturing facility for the supply of high quality PHC Spun Pile and PC Spun Pole to meet the demand from infrastructure and constructions activities to support the economic growth in Sabah state. Simultaneously, the company's manufacturing facility has provided numerous career opportunities for the local Sabahan.

Winabumi Sdn. Bhd. has obtained its recognition as a Local Company and attained certification on its product's quality and system including Sijil Guna Pakai, SIRIM, CIDB, ISO 9001-2015, PUKONSA and others. With the recognition, WBSB has been accredited as the Manufacturer and Supplier for Sabah Electricity Sdn. Bhd., Telekom Malaysia, Fibrecomm, SEDCO Communication, Celcom Timur Sabah and other contractors who related to Projek Kementerian Kemajuan Luar Bandar dan Wilayah, (KKLW) Sabah.

In year 2014, WBSB has introduced its new product for the Round Shape Prestressed High Strength Concrete (PHC) Spun Pile. The positive response from the local market has convinced its shareholder to increase its investment to purchase 7.95 acres industrial land constructed with factory building, stockyard and equipped with new machineries & equipment to cater the demand and needs of the product for the local and regional







1.2 Our Vision

To become the Paramount and Trustworthy Solution Partner of Prestressed Spun Concrete Products locally and regionally.

1.3 Our Mission

To be most trustworthy local manufacturer in supporting and contributing to the infrastructure and Human Resource development in the state of Sabah.

To establish a strong distribution network and product marketing via various supply chains to create access for customers to recognize and benefits from our products and services.



- To equip products with highest quality and workmanship by offering foremost commitment and consistent improvement on products and services.
- To create optimum access and ensure utmost satisfaction to customers on concrete product unsurpassed quality and cost efficient solution.
- To ensure concrete products quality and stock availability are competence with customers' demands and obligation.

1.4 Our Services

We offer total solution to our partner involving:

- a) Providing **Cost Effective Solution** for power distribution, telecommunications and construction for state of Sabah.
- b) Supplying Just In Time (JIT) Solution and ready stock for customers.
- c) Cost Saving Solution for logistic and minimize storage expenses.
- d) Flexible Solution on for length changes of PHC Spun Pile for better time management and reasonable pricing.
- e) Immediate Response Services Solution at project site as and when required.

1.5 Company Profile

Name of Company WINABUMI SDN. BHD.

Company Registration No 714955-H

Office & Factory Location

& Correspondence

Address

Lot 5, 6 & 7, Lorong 2A-1, KKIP Timur Industrial Zone 12, Kota Kinabalu Industrial Park, 89208,

Tuaran, Kota Kinabalu, SABAH

Contact Number Tel | 1088-397 955 Fax | 1088-397 956

Email Address info@winabumi.com

Website Address www.winabumi.com

Type of Company Private Limited

Date of Establishment 15th November 2005

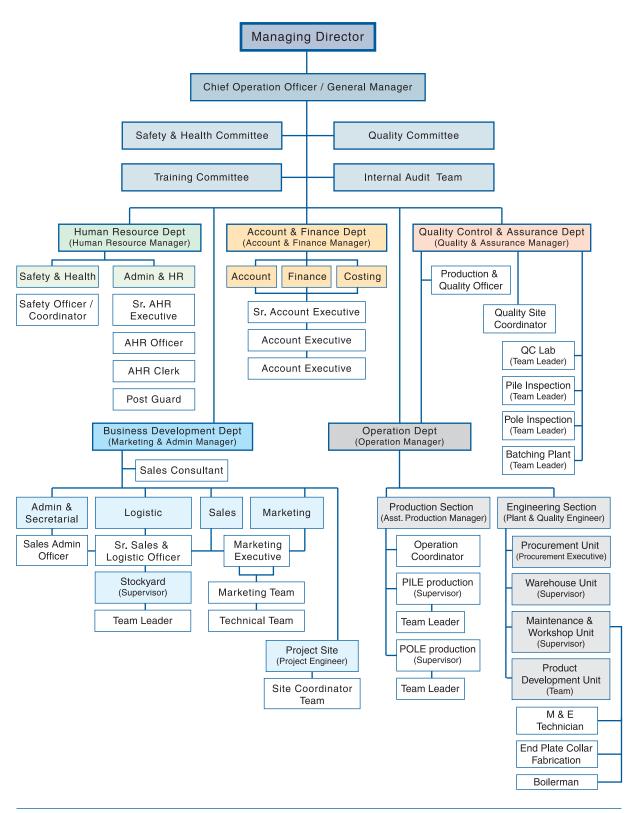
Company Secretary Must Management Sdn.Bhd.

Auditors S LIM & CO. CHARTERED ACCOUNTANTS

Banker RHB BANK BERHAD

UNITED OVERSEAS BANK (MALAYSIA) BERHAD

ORGANIZATION CHART



2.0 Company Milestone

2006

 Established its 1st PC Spun Pole plant in Inanam, Sabah

2007

 Supply its 1st Spun Pole to KKLW projects in Sabah

2009

 Appointed as Vendor of Sabah Electricity Sdn. Bhd.

2010

- ISO 9001:2008 Certified
- Succeeded to convinced SESB usage from majority Steel Pole to majority PC Spun Pole.

2013

 Sijil Guna Pakai certified by TNB Research Sdn.Bhd.(TNBR Quality Assurance & Testing Services)

2014

 Appointed as Preferred Vendor of Sabah Electricity Sdn. Bhd.

2016

- Started its 2nd PC Spun Pole & PHC Spun Pile plant in KKIP, Sabah
- SIRIM QAS Certified for PHC Spun Pile MS 1314: Part 4
- CIDB certified for Supply of Building Materials
- Supply its 1st PHC Spun Pile to Gamuda Land for Bukit Bantayan Residence Project in Inanam.
- Awarded as TM concrete poles supplier

2017

• ISO 9001:2015 Upgrading and Certified

2018

- Supplied PHC Spun Pile for JKR projects
- Supplied PHC Spun Pile to the 1st International company VINCI CONSTRUCTION GRANDS PROJETS S/B

OUR PRODUCTS

2.1 Pre-stressed Concrete (PC) Spun Pole

The size of PC Spun Pole produced is 6.7m, 7.5m, 9m & 10m.











2.2 Pre-stressed High Strength Concrete (PHC) Spun Pile

The size of the PHC Spun Pile produced are 250mm, 300mm, 350mm, 400mm, 450mm, 500mm & 600mm which range from 6m, 9m and 12m length for Class A, B & C.





















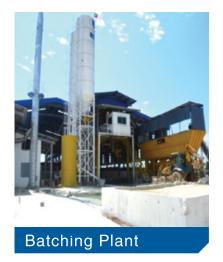
(a) Factory





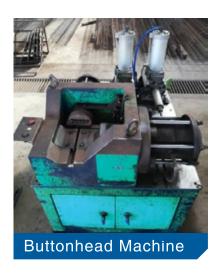
3.1 Plant & Machineries

Factory equipped with Semi Auto Machineries to facilitate the production activities to be carried out by the skilled and experience operators.

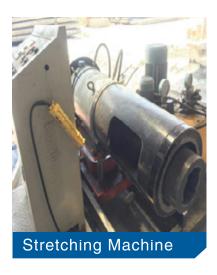


















3.2 Manpower

To support the expansion of company business, number of manpower employed has increased and 90% of the manpower is local Sabahan. Staff and workers are provided with internal and external training on production activities, machinery handling, quality control and management.





RECOGNITION & CERTIFICATION

WINABUMI Sdn.Bhd. believes that an effective Quality System, Product Testing and Certification are essential to support us to achieve our Quality Policy in line with our VISION & MISSION. It is also a valuable management tool for continual improvement towards customer's satisfaction.



PROJECTS LIST

5.1 P	roject l	References for
supp	ly of PO	C Spun Pole
Year	Pole Size	Project Title
	7.5m	Telecommuncation project in Sabah
2009		Power distribution project in Sabah
2009	9.0m	Power distribution project in Sabah
	7.5m	Telecommuncation project in Sabah
		Power distribution project in Sabah
2010	9.0m	Power distribution project in Sabah
	10.0m	Power distribution project in Sabah
	7.5m	Power distribution project in Sabah Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) for Sabah
2011		Telecommunication project in Sabah
2011	9.0m	Power distribution project in Sabah Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) for Sabah
	10.0m	Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) for Sabah
		Telecommunication project in Sabah
	7.5m	Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) for Zone 3 & 4, Sabah
		BBGP Fibre Optic Project for Telecommunication in Sabah
		Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) Sambungan Talian Grid in Zon 6, Sabah
		Power distribution project in Sabah
2012		BBGP Fibre Optic Project for Telecommunication in Sabah at Papar, Keningau, Lahad Datu & Kinabatangan
	9.0m	Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) for Zone 3 & 4, Sabah
		Projek KKLW- Bekalan Elektrik Luar Bandar (BELB) Sambungan Talian Grid in Zon 6, Sabah
		Power distribution project in Sabah
		BBGP Fibre Optic Project for Telecommunication at Papar, Keningau & Lahad Datu
		Palm Oil Estate for Housing Project in Lahad Datu
	10.0m	Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) Sambungan Talian Grid in Zon 6, Sabah
		Power distribution project in Sabah
	7.5m	Telecommunication project in Sabah
		Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) at Keningau, Semporna, Pitas & Tenom
	9.0m	Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) for Zone 3 & 4, Sabah
2013		Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) at Sandakan
		Projek KKLW- Bekalan Elektrik Luar Bandar (BELB) at Keningau, Semporna, Pitas & Tenom
		Projek Kolam Udang at Kudat
	10.0m	Projek KKLW - Bekalan Elektrik Luar Bandar (BELB) Sambungan Talian Grid at Pitas
		Projek Bekalan Elektrik Luar Bandar (BELB) Sambungan Talian Grid at Zon 6, Sabah

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WINABUMI

Your Local Spun Pile & Pole Solution Partners



Our Strength

- Specialized in manufacturing of PHC Spun Piles & PC Spun Poles.
- Attained experiences in this industry since 2006 and ready to serve local market for Concrete Precast Products required.
- Aware issues faced by Sabah
 Market in fulfilling the high
 Infrastructure Demand but constraint
 by Lead Time, Length Changes,
 Storage and Logistic issues.
- Manufacture & Supply products with Highest Quality, and contributing better Cost Saving through Competitive Price and Minimized Wastage.
- Deliver Immediate and Continuous after Sales Service & Support.



Our Technology

- The installed capacity for production is at 300mt per day for both PHC Spun Piles & PC Spun Poles.
- Our centrifugal force for spinning process is at 32G (32 times of gravity force).
- Concrete grade used for Pole is at G50 (cylinder) and for Pile is at G80 (cube).

6.3 Our Experience Key Personal

Name	LEE FUH MIN @ RICHARD
Present Position	Managing Director
Academic Qualification	Bachelor of Science in Mechanical Engineering, University of Taiwan
Summary of Experience 2005- Present Managing Director 1995- Present Managing Director 1989- Present Managing Director 1989-2008 Managing Director 1985- 1989 Manager 1983-1985 Assistant Manager	Winabumi Sdn.Bhd. AP-COL Geotechnics Sdn.Bhd. Benagusan Sdn.Bhd. Colleen Sdn.Bhd. Otentik Sdn.Bhd. Otentik Sdn.Bhd.
Name	PHUMIPAT SRIYINGYONG
Present Position	Technical Spun Concrete Pole & Pile Consultant
Academic Qualification	Bachelor of Degree in Industrial, Major Mechanic, Minor Construction, Phranakhon Rajabhat University
	Master Degree in MBA, Major Organization & Management, Dhurakij Pundit University
2010-2014 Project Manager & Production 2002-2008 CEO 1998-2002 Managing Director 1994-1998 Factory Manager 1987-1994 Factory Manager 1985-1987 Mechanical Engineer 1980-1985 Foremen Concrete & Asphalt Quary Section for Cement Plate 1976-1980 Educator	Chaiyo AA Laos Co.Ltd. (LAOS) Thai Metal Industries Co.Ltd. (Thailand) Sourthern Concrete Pile Public Co.Ltd (Thailand) Thai Nippon Concrete (Thailand) Chai Praprom Construction Company (Thailand) Plant Zebra - Middle East, Libya
Name	LEE CHEE CO
Present Position	Operation Manager
Academic Qualification	Higher Diploma in Computer Studies, Kolej Damansara Utama
Summary of Experience 2012-Present Operation Manager 2009-2012 Operation Manager 2007-2009 Assistant Project Mr. 1993-2006 Admin Coordinator	The W Group
Name	SAMSUDDIN AWANG JASBIR
Present Position	Quality Assurance Manager
Academic Qualification	Executive Diploma in Occupational Safety and Health, OUM Diploma in Automative Technology, Kolej Komuniti Yayasan Sabah
Summary of Experience 2007- Present Assistant Production 2002-2007 Production Assistant 2001-2002 Service Advisor 2000-2001 Mechanic	n Manager Winabumi Sdn.Bhd it Associated Concrete Product(S)Sdn. Bhd. Tan Chong Motor Sdn.Bhd Bengkel Auto Service and Machinery

Name	ADRIANNE CHERYL TAN			
Present Position	Marketing & Admin Manager			
Academic Qualification	Bachelor of Forestry Science, (Park & Recreation Management) Universiti Putra Malaysia			
	Master of Science (Industrial Economics) Universiti Putra Malaysia			
Summary of Experience				
2013-Present Administrative M 2010-2013 Assistant Manag 2002-2010 Purchasing Exec 2001-2002 Recreation Exec	rement Corporation Manager The W Group IOI Corporation Berhad			
Name	NG SUI HOR			
Present Position	Account and Finance Manager			
Academic Qualification	ACCA Kinabalu Commecial College			
	Diploma in Business Study (LCCI (III)) , Kinabalu Commercial College			
Summary of Experience 2017- Present Account & Finan 2016-2017 Finance Manage 2014-2016 Assistant Finance 2008-2014 Account Executiv 2003-2008 Account Executiv 2002-2003 Account Assistan	ce Manager Winabumi Sdn.Bhd. er Digital Fortune Sdn.Bhd. e Manager Dapan Holdings Sdn.Bhd. ve Kaya Borneo Group ve San Hin Group			
Name	MELVIN LANJURAN			
Present Position	Plant & Quality Engineer			
Academic Qualification	Bachelor Degree in Engineering (Civil), Universiti Malaya			
Summary of Experience 2017- Present 2016-2017 Production Engir 2013-2016 Deputy Operatio 2012-2013 Mill Engineer 2006-2012 Plant Manager	Engineer Winabumi Sdn.Bhd. neer Hume Concrete(EM) Sdn. Bhd.			
Name	DHAMSON POLUS MASUNDANG			
Present Position	Project Engineer			
Academic Qualification	Bachelor of Engineering (Civil), Universiti Malaysia Sabah			
Summary of Experience 2016- Present Quality & Design 2014- 2016 Production Engire 2013- 2014 Project Engineer	Engineer Winabumi Sdn.Bhd heer Hume Concrete(EM)Sdn.Bhd.			
Name	ZAINANIE BINTI JOMIUN			
Present Position	Sr. Sales & Logistic Officer			
Academic Qualification	Sijil Pelajaran Malaysia			
Summary of Experience 2007- Present Sr. Sales & Logistic Officer Winabumi Sdn.Bhd 2006-2007 Reception Promenade Hotel				

6.4 Our Quality Control & Engineering Design Consultation

Lab Equipment & Testing









Pole Testing







Pile Testing







Engineering Design Consultation







OUR CLIENT **TESTIMONIAL**



PROPOSED AMALGAMATION AND SUBDIVISION SURVEY OF MIXED DEVELOPMENT OF COMMERCIAL & RESIDENTIAL (APARTMENT) DEVELOPMENT (WITH SUBDARY TITLE TO BE APPLEE POR) ON 0198084, P.L. 18999,015126486 & 015123314 AT JALAN BANTAYAN, INANAM, KOTA KINABALU, SABAH.

Winabumi Pre-Stressed G80 Spun Piles Class B

We, Dinamik Alantik Sdn. Bhd. a subsidiary of Gamuda Berhad hereby confirms that Winabumi's Class B Spun Piles of 450mm and 300mm dia. was used for the foundation of Bukit Bantayan Residences 7 Storey carpark and facilities building.

Yours faithfully, For Dinamik Atlantik Sdn Bbd



DINAMIK ATLANTIK SDN BHD (1084165-X)
LOT NO.22, GRD, 1ST & 2ND FLOOR, BLOCK D, KKTIMES SQUARE, PHASE 1,
8800 KOTA KINABALLI, SABAH
T.: +088-254 450 (HUNTING LINE), 254 913 F: +088-254 305 (OFFICE), 254 823 (TECHNICAL)



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Ref: AJP/SP/WSB/1807-01

We Azam Jaya Properies Sdn. Bhd. A subsidiary of Pembinaan Azam Jaya Sdn Bhd hereby confirms that Windown'n Class ID Spun Files of 300mm dis, was used for Per-PROJEK MEINANTARAF JAIAN UMS (011876) DAN JAIAN SEPANGGAR[RB00], KOTA KINABALU TERMASUK EMPAT (4) PERSIMPANDAN BERTINDKAT DI PERSIMPANDAN JAIAN KINGITISHER, PERSIMPANDAN JAIAN UMS, PERSIMPANDAN RAMPAYAN DAN PERSIMPANDAN JAIAN SEPANGGAR (INDAH PERSIAN), SABAN-*

Your faithfully, For Azam Jaya Properties Sdn Bhd







KKIP Office & Factory

Lot 5, 6 & 7, Lorong 2A- I, KKIP Timur Industrial Zone 12, Kota Kinabalu Industrial Park, 89208 Tuaran, Kota Kinabalu, Sabah.

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019-821 3600 (Sales & Marketing)